

EXHIBIT 19

Marmor, Ph.D., Theodore R. - Vol. III
New York, NY

February 13, 2009

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UNITED STATES DISTRICT COURT

DISTRICT OF MASSACHUSETTS

MDL NO. 1456

CIVIL ACTION NO. 01-12257-PBS

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In re: PHARMACEUTICAL INDUSTRY

AVERAGE WHOLESALE PRICE

LITIGATION

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THIS DOCUMENT RELATED TO:

United States of America ex rel.

Ven-a-Care of the Florida Keys, Inc. v.

Boehringer Ingelheim Corp. et al.,

CIVIL ACTION NO. 07-10248-PBS

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CONTINUED VIDEOTAPED DEPOSITION OF:

THEODORE R. MARMOR, Ph.D. - VOLUME III

Friday, February 13, 2009

New York, New York

Reported in stenotype by:

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New York, NY

<p style="text-align: right;">Page 860</p> <p>1 A. That's my understanding. 2 Q. Okay. 3 Would you agree with me that that's a 4 detailed definition? 5 A. Yes. 6 Q. Okay. 7 And it goes through various parts, 8 right, it says it's the average unit price paid to 9 the manufacturer for drugs in the states 10 distributed to the retail pharmacy class of trade, 11 right? 12 A. Correct. 13 Q. And there is terms in there that are 14 further defined in the agreement. I'll represent 15 that to you, the capitalized terms like covered 16 outpatient drug is a defined term. So there is, 17 there is detail -- 18 A. Oh. 19 Q. -- in the agreement? 20 A. The capital, capitalized expression. 21 Q. Right. 22 A. Uh-huh.</p>	<p style="text-align: right;">Page 862</p> <p>1 bundled sales if you have something that's a 2 bundled sale that you need to deal with, correct? 3 A. I would have to see more about bundled 4 sales to understand that, but I see the -- I see 5 what it is that you're, you're saying. 6 Q. Okay. 7 Is it fair to say that this agreement is 8 an authoritative statement as you might, as you 9 would construe that term in, in your work in this 10 case? 11 MS. THOMAS: Objection. 12 Form. 13 A. Well, it is a formal, formal agreement 14 and it specifies who put the parties to the formal 15 agreement. It leaves no doubt as to what the 16 secretary of Health and Human Services is 17 requesting to be done. 18 Q. Okay. 19 A. So it's a statement of AMP policy under 20 the rebate program. 21 Q. So it's an authoritative statement of 22 AMP policy under the rebate program?</p>
<p style="text-align: right;">Page 861</p> <p>1 Q. So it tells you what drugs are covered, 2 right? 3 A. It gives you certainly guidance as to 4 which drugs are covered. 5 Q. Okay. 6 And then it tells you which prices are 7 not included, correct? Because it said federal 8 supply -- 9 A. Yeah. 10 Q. -- schedule price, they're not included? 11 A. Yeah. 12 Q. Okay. 13 And then it tells you that it's supposed 14 to be including cash discounts and other 15 reductions in price, correct? 16 A. Correct. 17 Q. And then it tells you it's weighted 18 average that's supposed to be calculated during a 19 quarter under certain, pursuant to certain 20 criteria, right? 21 A. Correct. 22 Q. And then it tells you how to deal with</p>	<p style="text-align: right;">Page 863</p> <p>1 A. That's the way I would understand this 2 absent evidence to the contrary. 3 Q. Okay. 4 So is it fair to say that when the 5 United States government wanted to give 6 manufacturers a directive as to the reporting of 7 AMP, it was certainly able to do that? 8 A. I would put it more strongly. It did 9 it. 10 Q. Okay. 11 So it wanted to put manufacturers on 12 notice of the price that they were to report and 13 they did that? 14 A. It's as, it's as it says. 15 Q. Okay. 16 A. I mean this is a specification of a 17 policy. 18 Q. So this is the specification of the AMP 19 policy and it tells the manufacturers what they're 20 supposed to do in an authoritative way? 21 MR. GOBENA: Objection to the form. 22 Q. Correct?</p>

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1 A. In a clear way is the way I would put it
2 and in a way that's official and formal.

3 Q. Okay.

4 Now, in your review of the record and in
5 preparing your report did you find a directive
6 like this definition of AMP that called for drug
7 manufacturers to report any other type of price?

8 A. Let's go through that once again. Did I
9 -- let me just see if I can understand. You tell
10 me whether I understand the question.

11 Q. Sure.

12 A. Did I find in other areas of
13 pharmaceutical agreements and statements of policy
14 as detailed and clear a statement of what the
15 government was expecting, is that your question?

16 Q. Yes.

17 A. This is certainly at the end, at the end
18 of the distribution of more extensive and clearer.

19 Q. Okay.

20 But did you find anything else that was
21 on par with this?

22 MR. GOBENA: Objection to form.

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1 A. I didn't ask that question so I don't
2 know off the top of my head that I -- I think I
3 feel more comfortable just saying that I know what
4 the other standards were and they were more
5 flexible than this. This is more specified in
6 detail.

7 Q. Well, what are the other standards that
8 you're referring to?

9 A. Ones like estimated acquisition cost.
10 Taking into account questions about what --
11 whether or not this ought to be net of discounts.

12 Q. You mean estimated acquisition costs?

13 A. Whether estimated acquisition costs
14 should be net of discounts that your estimation
15 process.

16 Q. Let me just -- I don't mean to cut off
17 your answer, but I just want to stop you because
18 I'm talking about prices that the government
19 directed manufacturers to report specifically.

20 A. Oh, excuse me.

21 No, this is actually the only example I
22 know of the Medicare/Medicaid officials directly

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1 telling the manufacturers what price to provide
2 them for purposes of a rebate or anything else.
3 The other were directed to the carriers and to the
4 state governments.

5 Q. Okay.

6 So this -- as far as you know this is
7 the only statement of policy by the United States
8 Government to manufacturers that they should
9 report a price within specific guidelines?

10 A. There may be others. I just am not
11 aware of it. I'm aware of what the government
12 policies, official and public policies were and
13 they were directed to, to other actors, but I
14 believe they were directed to other actors in the
15 assumption that the manufacturers would provide
16 data on their prices to satisfy the estimated
17 acquisition cost standard.

18 Q. Okay.

19 Was this when you were talking -- I
20 think it might have been when Mr. Berlin was
21 asking his questions when you said that the OIG
22 reports and the other publications of HCFA or CMS

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1 should have indicated to manufacturers what their
2 AWP reporting should have been?

3 A. I think --

4 MR. GOBENA: Objection to form.

5 A. My understanding of the realities of
6 American commerce and politics is that when -- I
7 think I said that, something along those lines,
8 yes.

9 Q. Well, there is nowhere -- there is no
10 evidence you can point to, is there, that the
11 government directed to manufacturers or indicated
12 to manufacturers a definition or a methodology of
13 coming to AWP that meets the same level of detail
14 as this definition of average manufacturers price?

15 A. Well, the same level of detail. I mean
16 when -- oh, you mean how to do AWP as opposed to
17 how to discount it?

18 Q. Right.

19 A. Yeah. No, I think this is more
20 explicit, but that's perfectly consistent with
21 the, with my understanding of the flexibility
22 given to states about --

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<p style="text-align: right;">Page 872</p> <p>1 prices into the system of reimbursement, but 2 whether they were required to do that is different 3 from whether they would be expected to do that in 4 order to be reimbursed. 5 Q. Okay. 6 So are you saying there might have been 7 a practical reality that you needed to have a 8 price so that there could be -- so the billing 9 system would work, but there is no official policy 10 requiring that they report any particular price? 11 A. Any particular -- 12 MS. THOMAS: Objection. 13 A. Yeah, any particular price, no. That 14 they conform to the expectations surrounding this 15 policy, yes. 16 Q. In your opinion -- 17 Strike that. 18 How does your opinion of what AWP should 19 have represented differ from what AMP is defined 20 as in the rebate agreement? 21 MR. GOBENA: Objection. 22 MS. THOMAS: Objection.</p>	<p style="text-align: right;">Page 874</p> <p>1 one purpose would be to lower the estimated 2 acquisition cost the answer would be yes. 3 Q. Would it have met the standard that the 4 government was setting in your view in the reports 5 it issued that you say the manufacturers should 6 have been aware of? 7 MR. GOBENA: Objection to form. 8 A. It certainly would have been a candidate 9 for satisfying that condition because it would 10 have been closer to the actual acquisition costs 11 and closer to then the estimated acquisition cost. 12 Q. Now, the -- is it your -- 13 Well, strike that. 14 Do you understand that the AMP numbers 15 were reported to HCFA that later CMS on a 16 quarterly basis by manufacturers? 17 A. That certainly is what the policy called 18 for and I would expect, but don't know that that's 19 what was done. 20 Q. Okay. 21 If that policy had been followed, is it 22 fair to say that CMS or HCFA depending on the</p>
<p style="text-align: right;">Page 873</p> <p>1 Form. 2 A. The difference I see is along the lines 3 we've just been discussing. This is explicit. 4 It's clearly what's required and it produces a 5 number coming from each quarter from manufacturers 6 if it's complied with, whereas I think the AWP and 7 the WAC and the various standards of lower of is 8 less, less specified as to what the price that 9 will be reimbursed will be because it gives the 10 states or the carrier some degree of discretion 11 about which ones to use and how. 12 Q. If manufacturers had reported their AMP 13 -- or let me say this carefully. 14 If what manufacturers reported as their 15 AWP was the AMP or met the AMP definition, would 16 that be sufficient in your view? 17 MS. THOMAS: Objection. 18 Form. 19 A. Sufficient for what? 20 Q. Well, in other words -- 21 A. Just only my simple question is 22 sufficient for what purpose? If you meant by that</p>	<p style="text-align: right;">Page 875</p> <p>1 relevant period would have had the AMPs of the 2 manufacturers for each of the drugs? 3 MR. GOBENA: Objection to form. 4 Q. Doesn't that follow logically? 5 MR. GOBENA: Same objection. 6 A. Well, it's interesting. I'm a little 7 bewildered here about this. I think it follows 8 logically that if they had accurate 9 representations of the average manufacturer prices 10 they would know what the average prices were as -- 11 COURT REPORTER: I can't understand what 12 you're saying. 13 A. If HCFA or CMS were provided accurate 14 representations of average manufacturer prices as 15 defined here, they would necessarily know the 16 answer to the question of what was reported as 17 average management, average manufacturers price. 18 What they wouldn't know is whether or 19 not it was accurate. 20 Q. But putting aside whether it was 21 accurate, the procedure called for by the 22 agreement was that you would report the AMPs on a</p>

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